Message Text

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FM AMEMBASSY BEIRUT

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E.O. 11652: GDS

TAGS: EAIR

SUBJECT: TIMING OF NEW CIVIL AIR NEGOTIATIONS

REF: BEIRUT, 14913; 12167; A-93 OF MAY 29, 1974

- 1. ACCORDING TO TMA PRESIDENT ABOU-HAIDER, IT IS NOT COMPLETELY CERTAIN THAT WE SHALL RECEIVE SHORTLY A NOTE FROM THE GOL REQUESTING NEGOTIATIONS ON THE NEW CIVIL AIR AGREEMENT IN THE NEAR FUTURE. IN ABOU-HAIDER'S OPINION, A REQUEST FOR EARLY NEGOTIATIONS COULD LEAD TO A SITUATION IN WHICH A DEADLOCK WOULD RESULT. IT WOULD BE PREFERABLE, HE BELIEVES, FOR INFORMAL SOUDINGS TO BE MADE TO DETERMINE AT WHAT TIME BETWEEN NOW AND SEPTEMBER 1975 THE U.S. WOULD CONSIDER IT MOST LIKELY THAT NEGOTIATIONS WOULD PROVE SUCCESSFUL. ONCE SUCH A DATE WAS DETERMINED, ABOU-HAIDER WOULD BE IN A POSITION TO HAVE THE LEBANESE AUTHORITIES CONCUR.
- 2. PAST EXPERIENCE HAS PROVED THAT ABOU-HAIDER'S INFLUENCE WITH LEBANESE AUTHORITIES SHOULD NOT BE UNDERESTIMATED AND WE ARE INCLINED TO BELIEVE THAT HE DOES HAVE ENOUGH INFLUENCE TO MAKE HIS VIEWS ON TIMING

PREVAIL. AT THE SAME TIME WE DO NOT WISH TO IMPLY THAT ABOU-HAIDER IS ACTING OUT OF THE KINDNESS OF HIS HEART. HE OBVIOUSLY HAS A CONSIDERABLE AMOUNT OF SELF-INTEREST IN SEEING TO IT THAT THE ANTICIPATED CONFIDENTIAL

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NEGOTIATIONS PROVE SUCCESSFUL AND QUITE LOGICALLY

BELIEVES THAT LEAVING QUESTIONS OF TIMING TO THE U.S. SIDE WOULD FACILITATE THIS GOAL.

3. FROM A PRACTICAL POINT OF VIEW, WE BELIEVE THAT IT WOULD BE IN OUR INTEREST TO TAKE ADVANTAGE OF THIS SITUATION, AT LEAST TO THE POINT OF INDICATING INFOR-MALLY TO ABOU-HAIDER WHEN WE THINK WE SHOULD BEGIN NEGOTIATIONS, AVOIDING DIRECTLY HOWEVER ANY IMPRESSION THAT WE ARE OBLIGATING OURSELVES TO HIM. THIS WOULD PER FORCE NECESSITATE ON OUR PORT, INTER ALI, DISCUS-SIONS WITH THE U.S. AIRLINES INVOLVED IN THIS MATTER. ALTHOUGH THE AIRLINES COULD BE APPROACHED WITHIN THE NEXT FEW WEEKS, IT MIGHT BE ADVISABLE TO PUT THIS OFF SUGGESTION RESTS IN THE FACT THA T ABOU-HAIDER PLANS TO BE IN THE STATES TOWARD THE END OF JANUARY. AT THAT TIME HE WILL BE IN TOUCH WITH VARIOUS AIRLINES. THIS IN TURN WILL PROBABLY CAUSE THE AIRLINES IN QUES-TION TO FOCUS ON THE PROBLEM AND THEIR VIEWS THEN MIGHT BE OF MORE VALUE THAN AT PRESENT IN ASSISTING US TO REACH A DECISION.

4. EMBASSY WOULD APPRECIATE RECEIVING DEPARTMENT'S INITIAL THINKING ON APPROACHING PROBLEM ALONG ABOVE SUGGESTED LINES. MEANWHILE WE PLAN TO TAKE A FRESH SOUDING ON MEA'S PRESENT POSTION ON TIMING-YET ANOTHER FACTOR IN DETERMINING THE MOST OPPORTUNE DATE FROM A U.S. POINT OFVIEW.

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